

# A COMMUNITY THAT HAS YOUR BACK.

We are family dairy farms, brought together by our shared values and our dedication to providing wholesome, nutritious dairy to families around the world. As a community, we work together to ensure we have a home for our milk, increase efficiency and create lasting legacies for the next generation.



Jeff Mulligan  
Mulligan Farm  
Avon, N.Y.

## PARTNERS ON THE FARM

From financing and insurance options to price risk management tools, we offer farm services designed to improve efficiency and profitability on the farm. With our on-farm field services and management tools, leadership development programs and access to experts, we are committed to being a partner on the farm.



## ONE UNIFIED VOICE FOR DAIRY

From Washington, D.C., to industry meetings around the globe, we are committed to advocating for dairy farm families and telling our story.

## EVERY MEMBER REPRESENTED

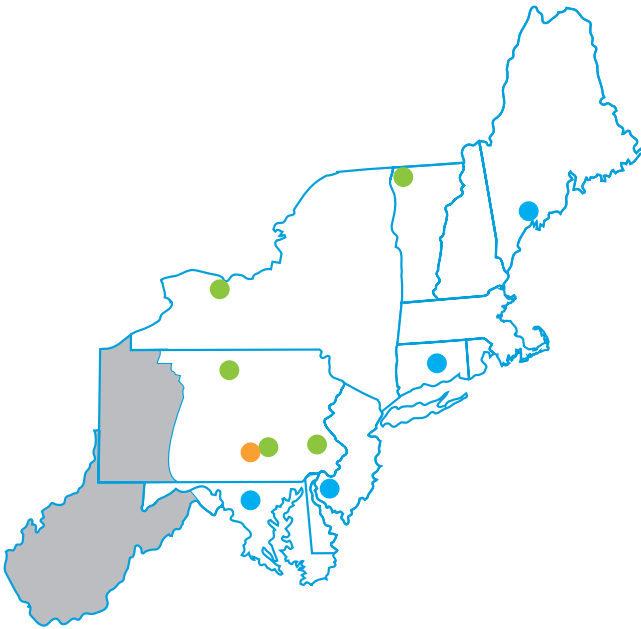
**3,193**  
MEMBER FARMS

**NORTHEAST AREA COUNCIL**  
Members elect representatives to sit on the Area Council, which helps guide management in local issues impacting the business.

**15**  
DISTRICTS

**DELEGATES AND RESOLUTIONS COMMITTEES**  
These representatives, elected at the district level, vote on issues that affect us all.

**11**  
BOARD DIRECTORS



**PLANTS WHERE YOU NEED THEM**

With 46 DFA-owned plants nationwide, including nine in the Northeast Area, we are committed to keeping the delivery of raw milk as local as possible. Whether it's one of our member-owned plants or one of our wide range of customer facilities, we believe finding a secure market for your milk is the most important thing we do.

**DFA-OWNED PLANTS**

- Beverage and Dairy Foods
- Fluid Milk and Ice Cream
- Ingredients



**TELLING OUR STORY**

Through our national and regional dairy brands, DFA connects family tables around the world directly back to our family farms through fresh, wholesome cheese, butter, fluid milk, dairy ingredients and more. Brands such as Kemps, Keller's Creamery, Plugra Butter, Borden Cheese, Cache Valley Cheese, Dairy Maid Dairy, Guida's Dairy, Oakhurst Dairy and more are proving that DFA is a mark that matters.

**DAIRY IS AT THE HEART OF WHAT WE DO, AND THE HEART OF WHO WE ARE.**



**FARMER LEADERSHIP**



Jerrel Heatwole  
Chairman  
Northeast Area Council  
Dairy Producer  
Greenwood, Del.

**NORTHEAST AREA OFFICE**

5001 Brittonfield Parkway  
East Syracuse, NY 13057  
Phone: 315-431-1352  
Fax: 315-433-2345  
[www.dfamilk.com](http://www.dfamilk.com)

**LEARN MORE ABOUT US**

[www.dfamilk.com](http://www.dfamilk.com)

*We stand behind our mark – because it stands for all the things that matter.*

**THIS MARK MATTERS.**

